### **CURRICULUM VITAE**

# **ZEINA HABCHI RICHA**

Othellou 2,Larnaca, Cyprus, Zeinaricha@gmail.com, +35796201172

### **EDUCATION**

LEBANESE UNIVERSITY. Ph.D. in Information and Communication Sciences (2018)

LEBANESE UNIVERSITY. Masters in PR and Organizational Communication (2014)

NOTRE DAME UNIVERSITY. Masters in Media Studies with concentration in Advertising (2009)

NOTRE DAME UNIVERSITY. Bachelor in Advertising and Marketing (2007)

#### **PROFESSIONAL EXPERIENCE**

### **COMMUNICATION CONSULTANT**

2018-Present

News Monitors Responsible of:

- Data mining and analysis of digital media
- Competitive analysis
- Strategy development

# **MEDIA DIRECTOR**

2016-2017

Universal Media (UM) Responsible of:

- Managing team work and supervising the media planning and buying process.
- Setting media strategies with new clients and following up with existing clients on the communication process

Handling important clients such as: Coca Cola, Byblos Bank, McDonald's, Dettol, Scholl and many others. Working on the Lebanese and Iraq Market

MEDIA MANAGER 2011-2016

Aquila Associates Responsible of :

 Developing the communication process which includes marketing consultancy, strategic marketing plans, media planning and buying, PR, market study, competitive analysis, monitoring, invoicing.

Handling important clients such as Bank Misr Liban (BML), JAC cars, BIM-me, Bonita Bay and others.

#### **SENIOR MEDIA EXECUTIVE**

2007-2011

Optimedia
Responsible Of:

• Planning, buying, PR, market study, competitive analysis, monitoring, invoicing. Handling important clients from Lebanon, Kuwait, Dubai and Iraq such as: Bassoul & Heneine, Mc Vities, Ogero, Kuwait Danish Dairy, Swarovski, Ice-Watch and many others.

### **TEACHING EXPERIENCE**

LEBANESE UNIVERSITY

2020-Present

Part-Time Instructor Faculty of Information- Branch 2 Faculty of Business- Branch 2

NOTRE DAME UNIVERSITY

2009-2021

2013-2016

Part-Time Instructor

Faculty of Humanities-Department of Media Studies

- Member of Jury Committee for Advertising and Marketing Senior Students
- Installed the Arianna and Statex Softwares at NDU for media planning students
- Prepared many digital media, creative and research seminars, lectures and workshops for Advertising and Marketing students

AMERICAN UNIVERSITY OF SCIENCE AND TECHNOLOGY

Part-Time Instructor

Faculty of Communication Arts

- Advisor of Advertising and PR senior students
- Jury member of Advertising and PR senior projects presentation

## **BALAMAND UNIVERSITY**

## 2011-2012

Part-Time Instructor

Faculty of Arts-Department of Mass Communication

• Member of Jury Committee for Advertising and Marketing Senior Students

### **COURSES TAUGHT**

# MA Program:

Advances Media Planning Media Planning and Advertising campaigns Marketing strategies and tactics Advanced Public Relations

# BA Program:

Les Principes de Marketing Les Principes de Management Gestion de Projet Advertising and IMC Marketing Research in Data Science Consumer Behavior in Data Science Organizational Behavior Senior studies in Advertising Internship in Advertising **Global Advertising** Media Planning and Analysis **Advertising Principles** Advertising and Psychology Fundamentals of Marketing **Principles of Public Relations** Public Relations Practices and analyses Crisis Management in Public Relations **Public Relations and Diplomacy Public Speaking** 

### **PUBLICATIONS**

- **Habchi, Z**. "The Circular Communication Model". International Journal of Sciences: Basic and Applied Research (IJSBAR), February 2020, Vol 49 N2 p.181-198
- Habchi, Z. "Une ère nouvelle de la recherche publicitaire". Communication and Development, A research journal specialized in Communication in the Arab World. Vol 19

### **CONFERENCE PRESENTATION**

5th annual forum of the Arab Association " إشكالية المصطلح والمفهوم في علوم الاتصال في الوطن العربي" for research and communication sciences: Speaker, Lebanese University Beirut, Nov 30,2018

 "Social Media Research in Academia", 1<sup>st</sup> Conference of the Association of Media Educators in Lebanon: MedLeb, Speaker, Lebanese American University Beirut,Dec 9,2017

### **RELATED SKILLS**

Computer Skills: STATEX ARIANNA ZPLAN BRANDPULSE

Languages:

Arabic (Spoken, Written & Read): Native French (Spoken, Written & Read): Fluent English (Spoken, Written & Read): Fluent

# **REFERENCES**

Kallas, G. Dean of Media Faculty, Lebanese University.

03 298866

Abi Zeid, M. Chairperson of Department of Media Studies, Notre Dame University.

70 282126

Cherfane, C. General Manager, Universal Media.

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