

Course Title	WORKSHOP ON REAL ESTATE OPPORTUNITIES IN CYPRUS AND ABROAD				
Course Code	MRED 800				
Course Type	COMPULSORY				
Level	MASTER				
Year / Semester	YEAR 1/SEMESTER 4				
Teacher’s Name	All faculty teaching in the program plus real estate professionals from the industry				
ECTS	6	Lectures / week	3	Laboratories / week	
Course Purpose and Objectives	The purpose of this workshop is to expose the participants into the real estate opportunities that exist in Cyprus and abroad at the given point in time.				
Learning Outcomes	Upon course completion, students are expected to be able to: <ul style="list-style-type: none"><li>Identify the opportunities that exist in the real estate sector in Cyprus and beyond.</li><li>Utilize their knowledge and skills to materialize these opportunities.</li></ul> Draft a strategic plan with clear objectives and steps to achieve these objectives.				
Prerequisites	ALL PREVIOUS COURSES ATTENDED AND PASSED IN THE PROGRAM		Required		
Course Content	<ul style="list-style-type: none"><li>The real estate situation in Cyprus and beyond</li><li>Opportunities to invest in real estate in Cyprus and beyond.</li></ul> Strategies to overcome obstacles in real estate during times of crisis (i.e. COVID-19; economic recession, etc.)				
Teaching Methodology	<ul style="list-style-type: none"><li>Presentations by real estate professionals from Cyprus and abroad.</li></ul> Brainstorming and Discussions				
Bibliography	Leaflets and other reports distributed to the participants by the real estate professionals.				
Assessment	<ul style="list-style-type: none"><li>Presentations by the participants</li></ul> Participation/contribution in the workshop		50%	50%	
Language	ENGLISH				