Course Title	Introduction to Management				
Course Code	MGT 102				
Course Type	Compulsory				
Level	Undergraduate				
Year / Semester	Year 1 / Semester 2				
Teacher's Name	ANNABEL DROUSSIOTIS/JANELL KOMODROMOU				
ECTS	6	Lectures / week	3	Laboratories / week	
Course Purpose and Objectives	Introduction to Management is an introductory course that surveys the field of management in an international context. Various aspects of management theory will be examined and linked to current management practice abroad. This course has been organized around the management process framework presented in most introductory textbooks.				
Learning Outcomes	 Discuss and communicate the management evolution and how it will affect future managers. Observe and evaluate the influence of historical forces on the current practice of management. Identify and evaluate social responsibility and ethical issues involved in business situations and logically articulate own position on such issues. Explain how organizations adapt to an uncertain environment and identify techniques managers use to influence and control the internal environment. Practice the process of management's four functions: planning, organizing, leading, and controlling. Identify and properly use vocabularies within the field of management to articulate one's own position on a specific management issue and communicate effectively with varied audiences. Evaluate leadership styles to anticipate the consequences of each leadership style. Gather and analyze both qualitative and quantitative information to isolate issues and formulate best control methods. 				
Prerequisites	NONE		Require	NONE	
Course Content	Part One: Management and Managers Chapter One The Management Process Today				

	Appendix A: History of Management Thought			
	Chapter Two Values, Attitudes, Emotions, and Culture: The Manager as a Person			
	Part two The Environment of Management			
	Chapter Three Managing Ethics and Diversity			
	Chapter Four Managing in the Global Environment			
	Part three Planning, Decision Making, and Competitive Advantage			
	Chapter Five Decision Making, Learning, and Creativity			
	Chapter Six Planning, Strategy, and Competitive Advantage			
	Part Four Organizing and Change			
	Chapter Seven Designing Organizational Structure			
	Chapter Eight Organizational Control and Change			
	Part Five Leading Individuals and Groups			
	Chapter Nine Motivation			
	Chapter Ten Leaders and Leadership			
	Chapter Eleven Effective Team Management			
	Chapter Twelve Building and Managing Human Resources			
	Part Six Controlling Essential Activities and Processes			
	Chapter Thirteen Effective Communication			
	Chapter Fourteen Operations Management: Managing Operations and			
	Processes			
	Appendix B: Career Development			
	Reading and resolving problems			
	Working on problem-solving			
	Attendance and participation in class			
Teaching Methodology	Monitor discussions			
	Writing and reply on objective type questions			
	Solving unstructured questions and case studies			
	Brief oral presentation before starting a new chapter and reply to queries from			
	students			
	Homework for revision purposes			
	Interaction and collaborative learning			
	Simulation and role Playing			
	Video Watching			
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	1- Essentials of Contemporary Management			
Pibliography	9 th Edition			
Bibliography				
	By Gareth Jones and Jennifer George			
	© 2021			

	Published: January 15, 2020				
	2- Management: Leading & Collaborating in a Competitive World 14 th Edition				
	By Thomas Bateman and Robert Konopaske and Scott Snell © 2021				
	Published: January 15, 2020				
Assessment	Participation 10% Midterm Exam 30% Project 20% Final Exam 40%				
Language	English				