



**AMERICAN UNIVERSITY
OF CYPRUS**

Course Code MIS351	Course Name Organizational Behavior	ECTS Credit 7.5
Pre-Requisite	Course Type Major Elective	Language of Instruction English
Year of Study 3 rd / 5 th	Level of Course BSc/1st Cycle	Mode of Delivery On Campus

Course Objectives:

The main objectives of the course are to:

- Provide an introduction to the field of Organizational Behavior (OB)
- Make students appreciate the role that individuals, groups and systems have on behavior in organizations
- Improve students' skills in analyzing data for the purpose of resolving issues directly related to OB
- Develop a range of core (or transferable) skills, including communication, problem-solving, researching and writing.

Learning Outcomes:

After completion of the course students are expected to be able to:

1. Differentiate between dependent and independent variables in OB and have a basic knowledge of key relationships between them
2. Appreciate the role that individual characteristics, personality and values have on behavior in organizations
3. Discuss attitude measurement and job satisfaction characteristics
4. Summarize and discuss perceptions, learning, individual decision and motivation theories
5. Discuss foundations of group behavior
6. Communicating in teams and organizations
7. Appreciate the role of communication
8. Define leadership and analyze key related theories
9. Appreciate the role of power and politics in organizations
10. Explain the dynamics of conflict and negotiation
11. Identify major issues in Human Resource Policies and Practices

Teaching Methodology:

PowerPoint Lectures, discussion, practical exercises, class activities

Course Content

1. What Is Organizational Behavior?
2. Foundations of Individual Behavior
3. Attitudes and Job Satisfaction
4. Personality and Values
5. Perception and Individual Decision Making
6. Motivation Concepts and Applications, Emotions
7. Foundations of Group Behavior
8. Communication
9. Leadership
10. Power and Politics
11. Conflict and Negotiation
12. Human Resource Policies and Practices

Assessment Methods:

Final Exam

Midterm Exam

Group Presentations

Required Textbooks/Reading:**Essential Reading**

Title	Author(s)	Publisher	Year
Organizational Behavior	Robbins, P. Stephen & Timothy A. Judge		2016